



**Axon Enterprise, Inc.**  
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United States  
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**Q-463480-44993.708JJ**

Issued: 03/08/2023

Quote Expiration: 04/15/2023

Estimated Contract Start Date: 05/01/2023

Account Number: 308380

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Other-1840 Walnut St 1840 Walnut St Red Bluff, CA 96080-3611 USA	Tehama County Probation Dept. - CA PO Box 99 Red Bluff, CA 96080-0099 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jeffrey John Phone: Email: jjohn@axon.com Fax:	Orepa Omamea Phone: (530) 527-4052 Email: omamea@tcprobation.org Fax: (530) 527-1579

## Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$137,869.28</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$143,314.80</b>

## Discount Summary

Average Savings Per Year	\$2,050.68
<b>TOTAL SAVINGS</b>	<b>\$10,253.42</b>

## Payment Summary

Date	Subtotal	Tax	Total
Apr 2023	\$27,573.89	\$1,281.71	\$28,855.60
Apr 2024	\$27,573.87	\$1,281.71	\$28,855.58
Apr 2025	\$27,573.84	\$960.70	\$28,534.54
Apr 2026	\$27,573.84	\$960.70	\$28,534.54
Apr 2027	\$27,573.84	\$960.70	\$28,534.54
<b>Total</b>	<b>\$137,869.28</b>	<b>\$5,445.52</b>	<b>\$143,314.80</b>

Quote Unbundled Price:	\$148,122.70
Quote List Price:	\$138,915.70
Quote Subtotal:	\$137,869.28

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	60	\$70.49	\$34.66	\$34.66	\$6,238.80	\$467.92	\$6,706.72
BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	60	\$13.94	\$11.92	\$11.92	\$715.20	\$53.61	\$768.81
BWCamTAP	Body Worn Camera TAP Bundle	26	60	\$34.19	\$32.50	\$32.50	\$50,700.00	\$3,077.53	\$53,777.53
<b>A la Carte Hardware</b>									
AB31BD	AB3 1-Bay Dock Bundle	1			\$229.00	\$229.00	\$229.00	\$17.16	\$246.16
AB3C	AB3 Camera Bundle	26			\$749.00	\$749.00	\$19,474.00	\$1,460.54	\$20,934.54
AB3MBD	AB3 Multi Bay Dock Bundle	3			\$1,638.90	\$1,638.90	\$4,916.70	\$368.76	\$5,285.46
<b>A la Carte Software</b>									
73739	PERFORMANCE LICENSE	26	60		\$9.76	\$9.76	\$15,225.60	\$0.00	\$15,225.60
BasicLicense	Basic License Bundle	26	60		\$16.87	\$16.25	\$25,350.00	\$0.00	\$25,350.00
ProLicense	Pro License Bundle	2	60		\$42.91	\$42.25	\$5,069.98	\$0.00	\$5,069.98
<b>A la Carte Services</b>									
85144	AXON STARTER	1			\$9,950.00	\$9,950.00	\$9,950.00	\$0.00	\$9,950.00
<b>Total</b>							<b>\$137,869.28</b>	<b>\$5,445.52</b>	<b>\$143,314.80</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 1-Bay Dock Bundle	71104	NORTH AMER POWER CORD FOR AB3 & T7 1-BAY DOCK/DATAPORT	1	04/01/2023
AB3 1-Bay Dock Bundle	74211	AXON BODY 3 - 1 BAY DOCK	1	04/01/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	29	04/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	26	04/01/2023
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	29	04/01/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	04/01/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	04/01/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	3	04/01/2023
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3	10/01/2025
Body Worn Camera Single-Bay Dock TAP Bundle	73313	1-BAY DOCK AXON CAMERA REFRESH ONE	1	10/01/2025
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	26	10/01/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	3	04/01/2028
Body Worn Camera Single-Bay Dock TAP Bundle	73314	1-BAY DOCK AXON CAMERA REFRESH TWO	1	04/01/2028
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	26	04/01/2028

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	26	05/01/2023	04/30/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	26	05/01/2023	04/30/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	6	05/01/2023	04/30/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	2	05/01/2023	04/30/2028
A la Carte	73739	PERFORMANCE LICENSE	26	05/01/2023	04/30/2028

### Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3	04/01/2024	04/30/2028
Body Worn Camera Single-Bay Dock TAP Bundle	80466	EXT WARRANTY, SINGLE-BAY DOCK (TAP)	1	04/01/2024	04/30/2028
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	26	04/01/2024	04/30/2028

## Payment Details

### Apr 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
HW and Services Upfront	85144	AXON STARTER	1	\$4,975.00	\$0.00	\$4,975.00
HW and Services Upfront	AB31BD	AB3 1-Bay Dock Bundle	1	\$114.50	\$8.58	\$123.08
HW and Services Upfront	AB3C	AB3 Camera Bundle	26	\$9,737.00	\$730.27	\$10,467.27
HW and Services Upfront	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$2,458.35	\$184.38	\$2,642.73
Year 1	73739	PERFORMANCE LICENSE	26	\$1,516.53	\$0.00	\$1,516.53
Year 1	BasicLicense	Basic License Bundle	26	\$2,524.95	\$0.00	\$2,524.95
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$621.40	\$46.61	\$668.01
Year 1	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$71.27	\$5.34	\$76.61
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	26	\$5,049.89	\$306.53	\$5,356.42
Year 1	ProLicense	Pro License Bundle	2	\$505.00	\$0.00	\$505.00
<b>Total</b>				<b>\$27,573.89</b>	<b>\$1,281.71</b>	<b>\$28,855.60</b>

### Apr 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
HW and Services Upfront	85144	AXON STARTER	1	\$4,975.00	\$0.00	\$4,975.00
HW and Services Upfront	AB31BD	AB3 1-Bay Dock Bundle	1	\$114.50	\$8.58	\$123.08
HW and Services Upfront	AB3C	AB3 Camera Bundle	26	\$9,737.00	\$730.27	\$10,467.27
HW and Services Upfront	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$2,458.35	\$184.38	\$2,642.73
Year 2	73739	PERFORMANCE LICENSE	26	\$1,516.53	\$0.00	\$1,516.53
Year 2	BasicLicense	Basic License Bundle	26	\$2,524.95	\$0.00	\$2,524.95
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$621.41	\$46.61	\$668.02
Year 2	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$71.23	\$5.34	\$76.57
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	26	\$5,049.91	\$306.53	\$5,356.44
Year 2	ProLicense	Pro License Bundle	2	\$504.99	\$0.00	\$504.99
<b>Total</b>				<b>\$27,573.87</b>	<b>\$1,281.71</b>	<b>\$28,855.58</b>

### Apr 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73739	PERFORMANCE LICENSE	26	\$4,064.18	\$0.00	\$4,064.18
Year 3	BasicLicense	Basic License Bundle	26	\$6,766.70	\$0.00	\$6,766.70
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,665.33	\$124.90	\$1,790.23
Year 3	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$190.90	\$14.31	\$205.21
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	26	\$13,533.40	\$821.49	\$14,354.89
Year 3	ProLicense	Pro License Bundle	2	\$1,353.33	\$0.00	\$1,353.33
<b>Total</b>				<b>\$27,573.84</b>	<b>\$960.70</b>	<b>\$28,534.54</b>

### Apr 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73739	PERFORMANCE LICENSE	26	\$4,064.18	\$0.00	\$4,064.18
Year 4	BasicLicense	Basic License Bundle	26	\$6,766.70	\$0.00	\$6,766.70
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,665.33	\$124.90	\$1,790.23

**Apr 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$190.90	\$14.31	\$205.21
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	26	\$13,533.40	\$821.49	\$14,354.89
Year 4	ProLicense	Pro License Bundle	2	\$1,353.33	\$0.00	\$1,353.33
<b>Total</b>				<b>\$27,573.84</b>	<b>\$960.70</b>	<b>\$28,534.54</b>

**Apr 2027**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73739	PERFORMANCE LICENSE	26	\$4,064.18	\$0.00	\$4,064.18
Year 5	BasicLicense	Basic License Bundle	26	\$6,766.70	\$0.00	\$6,766.70
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,665.33	\$124.90	\$1,790.23
Year 5	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$190.90	\$14.31	\$205.21
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	26	\$13,533.40	\$821.49	\$14,354.89
Year 5	ProLicense	Pro License Bundle	2	\$1,353.33	\$0.00	\$1,353.33
<b>Total</b>				<b>\$27,573.84</b>	<b>\$960.70</b>	<b>\$28,534.54</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

*Orepa Mamea*

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03/08/2023

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Signature

Date Signed

3/8/2023

