

I. Proposal Form A

Proposal Form

A. Price Proposal		Year 1 (8mo) FY 19/20	Year 2 FY 20/21	Year 3 FY 21/22	Year 4 FY 22/23	Year 5 FY 23/24	Year 6 FY 24/25	Year 7 FY 25/26	Year 8 FY 26/27	Year 9 FY 27/28
	Forecast									
Service Level		15,637	23,456	23,456	23,456	23,456	23,456	23,456	23,456	23,456
Vehicle Revenue Service Hours		Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%
Price Formula										
Fixed Hourly Rate		\$ 32.63	\$ 32.63	\$ 33.45	\$ 34.46	\$ 35.49	\$ 36.64	\$ 37.92	\$ 36.33	\$ 37.78
Fixed Monthly Rate		\$ 63,679	\$ 63,679	\$ 65,271	\$ 67,219	\$ 69,236	\$ 71,486	\$ 73,988	\$ 76,763	\$ 79,833
Calculation of Maximum Annual Cost										
Fixed Hourly Rate										
X Vehicle Revenue Hours		\$ 510,219.67	\$ 765,369.28	\$ 784,626.66	\$ 808,176.48	\$ 832,359.62	\$ 859,427.84	\$ 889,498.43	\$ 852,133.02	\$ 886,214.59
Fixed Monthly Rate										
X 12 Months		\$ 509,429.36	\$ 764,144.04	\$ 783,247.92	\$ 806,631.48	\$ 830,830.20	\$ 857,831.76	\$ 887,855.76	\$ 921,150.12	\$ 957,996.48
TOTAL MAXIMUM ANNUAL COST		\$ 1,019,649.03	\$ 1,529,513.32	\$ 1,567,874.58	\$ 1,614,807.96	\$ 1,663,189.82	\$ 1,717,259.60	\$ 1,777,354.19	\$ 1,773,283.14	\$ 1,844,211.07
Cost per Revenue Service Hour		\$ 65.21	\$ 65.21	\$ 66.84	\$ 68.84	\$ 70.91	\$ 73.21	\$ 75.77	\$ 75.60	\$ 78.62

The below items are excluded from the above-mentioned annual not to exceed amount.

- 1 Fuel costs will be reimbursed by COUNTY at CONTRACTOR's actual cost as set forth in the RFP section 3.16
- 2 Engine, transmission, or differential replacement or major overhaul, as directed by COUNTY, will be reimbursed by COUNTY at CONTRACTOR's actual cost as set forth in the RFP section 3.10
- 3 CONTRACTOR shall reimburse METS volunteers at the IRS mileage rate for all miles driven under the METS program. COUNTY will reimburse CONTRACTOR for the actual amount of all mileage reimbursements made to volunteers under this subsection.
- 4 COUNTY will reimburse CONTRACTOR for the actual cost of any meals provided to METS volunteers at the quarterly METS safety meeting.
- 5 COUNTY will reimburse CONTRACTOR for the actual cost of obtaining any additional liability or workers compensation insurance related to the METS program (beyond the insurance required under Section 6.19).
- 6 For technical transit planning requested by COUNTY under Section 3.01, CONTRACTOR shall be compensated at the "Fixed Hourly Rate" set forth in Proposal Form "A."
- 7 For mobility training as set forth in the RFP, CONTRACTOR shall be compensated at the "Fixed Hourly Rate" set forth in Proposal Form "A."
- 8 Costs and/or charges for relocation to a future facility are not covered under this Agreement and will not be reimbursed or otherwise paid by the COUNTY unless this Agreement is amended to provide for such payment.
- 9 If the COUNTY requires additional General Liability Insurance and/or Automobile Insurance liability insurance (beyond the insurance required under Section 6.19), COUNTY will reimburse CONTRACTOR for the incremental actual cost of obtaining such additional insurance.

Offeror: Paratransit Services

Address: 4810 Auto Center Way, Ste. Z
Bremerton, WA 98367

Title: President/CEO

Phone: 360-377-7176

Fax: 360-620-0449

Date:

E-mail: itw@paratransit.net

Signature:

8/22/2019

I. Proposal Form A

B. Budget Breakdown

1. FIXED HOURLY RATE

Fixed Hourly Rate
Cost Elements Also Applies to
Special Services

Projected Forecast	0.00%	2.50%	3.00%	3.00%	3.25%	3.50%	3.75%	4.00%
Average Cost Per Hour	Average Cost Per Hour	Average Cost Per Hour	Average Cost Per Hour	Average Cost Per Hour	Average Cost Per Hour	Average Cost Per Hour	Average Cost Per Hour	Average Cost Per Hour
Year One 8 months--19/20	Year Two (2020/21)	Year Three (2021/22)	Year Four (2022/23)	Year Five (2023/24)	Year Six (2024/25)	Year Seven (2025/26)	Year Eight (2026/27)	Year Nine (2027/28)
313,193	20.03	20.53	21.15	21.78	22.49	23.28	24.15	25.12
25,801	1.65	1.69	1.74	1.79	1.85	1.92	1.99	2.06
inc	inc	inc	inc	inc	inc	inc	inc	inc
7,975	0.51	0.52	0.54	0.55	0.57	0.59	0.61	0.63
30,179	1.93	1.98	2.04	2.10	2.17	2.24	2.31	2.38
7,662	0.49	0.50	0.52	0.53	0.55	0.57	0.59	0.61
2,189	0.14	0.14	0.14	0.15	0.15	0.16	0.16	0.17
3,753	0.24	0.25	0.26	0.27	0.28	0.29	0.30	0.31
1,720	0.11	0.11	0.11	0.12	0.12	0.12	0.12	0.13
2,189	0.14	0.14	0.14	0.15	0.15	0.16	0.16	0.17
60,984	3.90	4.00	4.12	4.24	4.38	4.54	4.71	4.89
11,571	0.74	0.76	0.78	0.81	0.83	0.86	0.89	0.92
43,002	2.75	2.83	2.92	3.00	3.10	3.21	3.32	3.44
510,218	32.63	33.45	34.46	35.49	36.64	37.92	39.33	40.87

TOTAL:

Proposal Form A

B. Budget Breakdown

2. FIXED MONTHLY RATE

Fixed Monthly Rate
Cost Elements

Projected Forecast	0.00%	2.50%	3.00%	3.00%	3.25%	3.50%	3.75%	4.00%
Average Cost Per Month	Average Cost Per Month	Average Cost Per Month	Average Cost Per Month	Average Cost Per Month	Average Cost Per Month	Average Cost Per Month	Average Cost Per Month	Average Cost Per Month
Year One 8 months--19/20	Year Two (2020/21)	Year Three (2021/22)	Year Four (2022/23)	Year Five (2023/24)	Year Six (2024/25)	Year Seven (2025/26)	Year Eight (2026/27)	Year Nine (2027/28)
49,390	6,174	6,328	6,518	6,713	6,932	7,174	7,443	7,741
12,637	1,580	1,619	1,668	1,718	1,773	1,836	1,904	1,981
57,426	7,178	7,358	7,578	7,806	8,059	8,342	8,654	9,001
17,749	2,219	2,274	2,342	2,413	2,491	2,578	2,675	2,782
67,357	8,420	8,630	8,889	9,156	9,453	9,784	10,151	10,557
19,598	2,450	2,511	2,586	2,664	2,750	2,847	2,953	3,072
48,819	6,102	6,255	6,443	6,636	6,852	7,091	7,357	7,652
12,533	1,567	1,606	1,654	1,704	1,759	1,821	1,889	1,964
37,251	4,656	4,773	4,916	5,063	5,228	5,411	5,614	5,838
10,444	1,306	1,338	1,378	1,420	1,466	1,517	1,574	1,637
7,574	947	970	875	901	931	963	999	1,039

Budget Breakdown

Year One 8 months--19/20	Average Cost Per Month (2019/20)	Average Cost Per Month (2020/21)	Average Cost Per Month (2021/22)	Average Cost Per Month (2022/23)	Average Cost Per Month (2023/24)	Average Cost Per Month (2024/25)	Average Cost Per Month (2025/26)	Average Cost Per Month (2026/27)	Average Cost Per Month (2027/28)
Other Maint Fringes	1,371	171	171	176	200	206	213	220	228
Other Wages	0	0	0	0	0	0	0	0	0
Other Fringes	0	0	0	0	0	0	0	0	0
Hiring/Training Expenses	1,196	149	149	153	158	163	168	174	180
Safety Expenses	2,312	289	289	296	305	314	325	336	348
Building Rentals	0	0	0	0	0	0	0	0	0
Janitorial	4,577	572	572	586	604	622	642	665	690
Utilities	12,445	1,556	1,556	1,595	1,738	1,791	1,849	1,913	1,985
Telephone	7,294	912	912	935	963	992	1,024	1,060	1,099
Office Supplies	6,599	825	825	845	871	897	926	958	994
Insurance - Liability/Property	1,592	199	199	204	210	216	223	231	240
Insurance - Collision/Comp	42,112	5,264	5,264	5,396	5,557	5,724	5,910	6,117	6,346
Worker's Comp (Admin/Dispatch)	8,672	1,084	1,084	1,111	1,144	1,179	1,217	1,260	1,307
Insurance Fire & Casualty	460	58	58	59	61	63	65	67	72
Performance Bond	1,907	238	238	244	252	259	268	277	287
General & Administrative Support									
Senior Management	18,302	2,288	2,288	2,345	2,415	2,488	2,569	2,658	2,758
Accounting	4,840	605	605	620	639	658	679	703	729
Human Resources & Payroll	3,234	404	404	414	427	440	454	470	487
Training	2,704	338	338	346	357	368	380	393	408
Technical Services Support	2,971	371	371	381	392	404	417	432	448
Business Development Mgt	2,604	325	325	334	344	354	365	378	392
Corporate Support/Clerical	7,073	884	884	906	933	961	993	1,027	1,066
Non-Revenue Vehicle Expense	0	0	0	0	0	0	0	0	0
Other Expense	954	119	119	122	126	130	134	139	144
Margin - Fixed Rate	13,284	1,661	1,661	1,702	1,753	1,806	1,864	1,930	2,002
Other:									
Uniforms	2,689	336	336	345	355	366	377	391	405
Employee Welfare	4,005	501	501	513	529	544	562	582	604
Travel/Conferences	5,840	730	730	748	771	794	820	848	880
Employee Incentive Program	8,157	1,020	1,020	1,045	1,076	1,109	1,145	1,185	1,229
Office Equip Capitalization	1,039	130	130	133	137	141	146	151	157
Lift Maintenance Contract	0	0	0	0	0	0	0	0	0
Property & Use Taxes	420	52	52	54	55	57	59	61	63
Environmental Fees	0	0	0	0	0	0	0	0	0
Shop Equipment Capitalization	0	0	0	0	0	0	0	0	0
Start-Up Costs	0	0	0	0	0	0	0	0	0
TOTAL:	509,431	63,679	63,679	65,271	67,219	69,236	71,486	73,988	76,763

79,833

Offeror: Paratransit Services

Address: 4810 Auto Center Way, Ste. Z

Title: President/CEO

Phone: 360-377-7176

Bremerton, WA 98367

Date:

8/22/2019

E-mail: jtw@paratransit.net

Signature: