



# Peerless

Building Maintenance Co.

August 15, 2024

Tehama Co. DCSS  
Attn: Beatrice Bradley  
1005 Vista Way, Suite A  
Red Bluff, CA 96080

Dear Beatrice:

As you probably are aware, the minimum wage is increasing on January 1, 2025 from \$16.00 per hour to \$16.50 per hour. Since our janitors are paid minimum wage, this has a direct impact of 3.25% on our labor cost. This cost goes directly to the bottom line. Therefore, I am asking for a 3.25% increase. Your current monthly price of \$1,118.92 will increase as of January 1, 2025 to the new price of \$1,155.30. If the minimum wage goes from \$16.00 per hour to \$18.00 per hour, it will be a 12.5% increase and your current monthly price of \$1,118.92 would increase as of January 1, 2025 to the new price of \$1,258.79.

In closing, most of my long term clients know we do not ask for increases ever unless the minimum wage increases or there is a change in service. In the same respect, there is never a good time for an increase. If necessary, we are willing to renegotiate the level of service provided or the frequency of service to offset the increase.

We at Peerless strive to provide the highest quality service we can and we hope to keep your valued business. Please respond to this letter by 9/30/24 by phone, mail, fax or email (peerlessnorth@yahoo.com).

Thank you for your time and consideration.

Sincerely,

Terry Tuttle, Owner/Manager