

Section 8

# Pricing Summary

Motorola Solutions' pricing for Tehama County Sheriff's Dispatch Console Upgrade proposal is based on the features and services described in sections above. A pricing breakdown of the equipment, and implementation services is provided below. Equipment tax estimates are included.

## 8.1 ASTRO 25 System K2 Core, MCC 7500E Consoles, APX All Band Consolettes, GTR 8000 VHF Base Station

Item	Price
Equipment List Price	\$414,265
Equipment Discount (H-GAC Contract Pricing)	(\$-74,869)
Discounted Equipment Total	\$339,396
Project Implementation Services including Project Management, Engineering, Technician services, Installation, Configuration, Optimization, Functional Testing, and 1st year of Essential Plus Warranty	\$748,383
<b>Total System</b>	<b>\$1,087,779</b>
Estimated Tax on equipment only (@ 7.5%), subject to change	\$25,454.70
<b>Project Total with Taxes</b>	<b>\$1,113,233.70</b>

Post Warranty Support	Year 2	Year 3	Year 4	Year 5	Total
Essential Plus Services Package Price*	\$66,294	\$67,165	\$68,070	\$69,012	<b>\$270,541</b>
SUA II*	\$32,962	\$34,140	\$35,365	\$36,639	<b>\$139,105</b>
<b>TOTAL</b>	<b>\$99,256</b>	<b>\$101,305</b>	<b>\$103,435</b>	<b>\$105,651</b>	<b>\$409,646</b>

Note: Essential Plus services package includes On-site Infrastructure Response (24x7, 4-hour response) and Annual Preventive Maintenance services through local Motorola Service Shop - Day Wireless.

\*Pricing is contingent upon purchase of the package (both maintenance and SUA II).