

Section 8

Pricing Summary

Motorola Solutions' pricing for Tehama County Sheriff's Dispatch Console Upgrade proposal is based on the features and services described in sections above. A pricing breakdown of the equipment, and implementation services is provided below. Equipment tax estimates are included.

8.1 ASTRO 25 System K2 Core, MCC 7500E Consoles, APX All Band Consolettes, GTR 8000 VHF Base Station

Item	Price
Equipment List Price	\$414,265
Equipment Discount (H-GAC Contract Pricing)	(\$-74,869)
Discounted Equipment Total	\$339,396
Project Implementation Services including Project Management, Engineering, Technician services, Installation, Configuration, Optimization, Functional Testing, and 1st year of Essential Plus Warranty	\$748,383
Total System	\$1,087,779
Estimated Tax on equipment only (@ 7.5%), subject to change	\$25,454.70
Project Total with Taxes	\$1,113,233.70

Post Warranty Support	Year 2	Year 3	Year 4	Year 5	Total
Essential Plus Services Package Price*	\$66,294	\$67,165	\$68,070	\$69,012	\$270,541
SUA II*	\$32,962	\$34,140	\$35,365	\$36,639	\$139,105
TOTAL	\$99,256	\$101,305	\$103,435	\$105,651	\$409,646

Note: Essential Plus services package includes On-site Infrastructure Response (24x7, 4-hour response) and Annual Preventive Maintenance services through local Motorola Service Shop - Day Wireless.

*Pricing is contingent upon purchase of the package (both maintenance and SUA II).