Contractor Name: Paratransit Services **Year 6 Insurance Adjustment** Confidential

I. Proposal Form A

Proposal Form

A. Price Proposal	Year 1 (8mo)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 6	Year 7	Year 8	Year 9
	FY 19/20	FY 20/21	FY 21/22	FY 22/23	FY 23/24	Jun-24	7.1.24 - 6.30.25	FY 25/26	FY 26/27	FY 27/28
Forecast	0.00%	0.00%	2.50%	3.00%	3.00%	3.25%	3.25%	3.50%	3.75%	4.00%
Service Level	15,637	23,456	23,456	23,456	23,456	1,955	21,501	23,456	23,456	23,456
Vehicle Revenue Service Hours	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%
Price Formula										
Fixed Hourly Rate	$ 32.63	$ 32.63	$ 33.45	$ 34.46	$ 35.49	$ 36.64	$ 36.64	$ 37.92	$ 36.33	$ 37.78
Fixed Monthly Rate	$ 63,679	$ 63,679	$ 65,271	$ 67,219	$ 69,236	$ 71,486	**$ 99,538**	$ 103,022	$ 106,885	$ 111,160
Calculation of Maximum Annual Cost										
Fixed Hourly Rate X Vehicle Revenue Hours	$ 510,219.67	$ 765,369.28	$ 784,626.66	$ 808,176.48	$ 832,359.62	$ 71,631.20	$ 787,796.64	$ 889,498.43	$ 852,133.02	$ 886,214.59
Fixed Monthly Rate X 12 Months	$ 509,429.36	$ 764,144.04	$ 783,247.92	$ 806,631.48	$ 830,830.20	$ 71,485.98	$ 1,094,916.78	$ 1,236,260.40	$ 1,282,620.00	$ 1,333,925.16
TOTAL MAXIMUM ANNUAL COST	**$ 1,019,649.03**	**$ 1,529,513.32**	**$ 1,567,874.58**	**$ 1,614,807.96**	**$ 1,663,189.82**	**$ 143,117.18**	**$ 1,882,713.42**	**$ 2,125,758.83**	**$ 2,134,753.02**	**$ 2,220,139.75**
Cost per Revenue Service Hour	**$ 65.21**	**$ 65.21**	**$ 66.84**	**$ 68.84**	**$ 70.91**	**$ 73.21**	**$ 87.56**	**$ 90.63**	**$ 91.01**	**$ 94.65**
					Yr 6 Annualized	**$ 1,717,259.60**	**$ 2,025,830.60**	**Adjusted Yr 6**		
							$ 308,571.00	**Variance**		

The below items are excluded from the above-mentioned annual not to exceed amount.

1 Fuel costs will be reimbursed by COUNTY at CONTRACTOR's actual cost as set forth in the RFP section 3.16
2 Engine, transmission, or differential replacement or major overhaul, as directed by COUNTY, will be reimbursed by COUNTY at CONTRACTOR's actual cost as set forth in the RFP section 3.10
3 CONTRACTOR shall reimburse METS volunteers at the IRS mileage rate for all miles driven under the METS program. COUNTY will reimburse CONTRACTOR for the actual amount of all mileage reimbursements made to volunteers under this subsection.
4 COUNTY will reimburse CONTRACTOR for the actual cost of any meals provided to METS volunteers at the quarterly METS safety meeting.
5 COUNTY will reimburse CONTRACTOR for the actual cost of obtaining any additional liability or workers compensation insurance related to the METS program (beyond the insurance required under Section 6.19).
6 For technical transit planning requested by COUNTY under Section 3.01, CONTRACTOR shall be compensated at the "Fixed Hourly Rate" set forth in Proposal Form "A,".
7 For mobility training as set forth in the RFP, CONTRACTOR shall be compensated at the "Fixed Hourly Rate" set forth in Proposal Form "A,".
8 Costs and/or charges for relocation to a future facility are not covered under this Agreement and will not be reimbursed or otherwise paid by the COUNTY unless this Agreement is amended to provide for such payment.
9 If the COUNTY requires additional General Liability Insurance and/or Automobile Insurance liability insurance (beyond the insurance required under Section 6.19), COUNTY will reimburse CONTRACTOR for the incremental actual cost of obtaining such additional insurance.

Offeror: Paratransit Services
Address: 4810 Auto Center Way, Ste. Z
Bremerton, WA 98367
Title: President/CEO
Phone: 360-377-7176
Fax: 360-620-0449
Date: 1/7/2025
E-mail: dwb@paratransit.net
Signature:

Proposal Form A

B. Budget Breakdown

1. FIXED HOURLY RATE	Projected Forecast		0.00%	2.50%	3.00%	3.00%	3.25%	3.25%	3.50%	3.75%	4.00%
Fixed Hourly Rate Cost Elements Also Applies to Special Services	Year One 8 months-- 19/20	Average Cost Per Hour Year One (2019/20)	Average Cost Per Hour Year Two (2020/21)	Average Cost Per Hour Year Three (2021/22)	Average Cost Per Hour Year Four (2022/23)	Average Cost Per Hour Year Five (2023/24)	Average Cost Per Hour Year Six (June 2024)	Average Cost Per Hour Year Six (7.2024/25)	Average Cost Per Hour Year Seven (2025/26)	Average Cost Per Hour Year Eight (2026/27)	Average Cost Per Hour Year Nine (2027/28)
Driver Wages	313,193	20.03	20.03	20.53	21.15	21.78	22.49	22.49	23.28	24.15	25.12
Driver Health Insurance	25,801	1.65	1.65	1.69	1.74	1.79	1.85	1.85	1.92	1.59	1.66
Driver Life Insurance	inc	inc	inc	inc	inc	inc	inc	inc	inc	inc	inc
Vehicle Maintenance Costs											
Prev Maint Parts/Supplies	7,975	0.51	0.51	0.52	0.54	0.55	0.57	0.57	0.59	0.49	0.51
Vehicle Repair Parts/Supplies	30,179	1.93	1.93	1.98	2.04	2.10	2.17	2.17	2.24	1.87	1.94
Tires	7,662	0.49	0.49	0.50	0.52	0.53	0.55	0.55	0.57	0.47	0.49
Outside Repairs	2,189	0.14	0.14	0.14	0.14	0.15	0.15	0.15	0.16	0.13	0.14
Radio System Maint	3,753	0.24	0.24	0.25	0.26	0.27	0.28	0.28	0.29	0.23	0.24
Vehicle Cleaning	1,720	0.11	0.11	0.11	0.11	0.12	0.12	0.12	0.12	0.11	0.11
Licenses & Permits (GPPV)	2,189	0.14	0.14	0.14	0.14	0.15	0.15	0.15	0.16	0.13	0.14
Other Driver Fringes	60,984	3.90	3.90	4.00	4.12	4.24	4.38	4.38	4.54	3.78	3.93
Margin - Variable Rate	11,571	0.74	0.74	0.76	0.78	0.81	0.83	0.83	0.86	0.71	0.74
Driver Workers Comp	43,002	2.75	2.75	2.83	2.92	3.00	3.10	3.10	3.21	2.66	2.77
TOTAL:	**510,218**	**32.63**	**32.63**	**33.45**	**34.46**	**35.49**	**36.64**	**36.64**	**37.92**	**36.33**	**37.78**

Proposal Form A

B. Budget Breakdown

2. FIXED MONTHLY RATE	Projected Forecast		0.00%	2.50%	3.00%	3.00%	3.25%	3.25%	3.50%	3.75%	4.00%
Fixed Monthly Rate Cost Elements	Year One 8 months-- 19/20	Average Cost Per Month Year One (2019/20)	Average Cost Per Month Year Two (2020/21)	Average Cost Per Month Year Three (2021/22)	Average Cost Per Month Year Four (2022/23)	Average Cost Per Month Year Five (2023/24)	Average Cost Per Month Year Six (June 2024)	Average Cost Per Month Year Six (7.2024/25)	Average Cost Per Month Year Seven (2025/26)	Average Cost Per Month Year Eight (2026/27)	Average Cost Per Month Year Nine (2027/28)
Project Manager Salary	49,390	6,174	6,174	6,328	6,518	6,713	6,932	6,932	7,174	7,443	7,741
Project Manager Fringes	12,637	1,580	1,580	1,619	1,668	1,718	1,773	1,773	1,836	1,904	1,981
Dispatch/Info. Staff Wages	57,426	7,178	7,178	7,358	7,578	7,806	8,059	8,059	8,342	8,654	9,001
Dispatch/Info. Staff Fringes	17,749	2,219	2,219	2,274	2,342	2,413	2,491	2,491	2,578	2,675	2,782
Clerical Staff Wages	67,357	8,420	8,420	8,630	8,889	9,156	9,453	9,453	9,784	10,151	10,557
Clerical Staff Fringes	19,598	2,450	2,450	2,511	2,586	2,664	2,750	2,750	2,847	2,953	3,072
Maint Supervisor Salary	48,819	6,102	6,102	6,255	6,443	6,636	6,852	6,852	7,091	7,357	7,652
Maint Supervisor Fringes	12,533	1,567	1,567	1,606	1,654	1,704	1,759	1,759	1,821	1,889	1,964
Mechanic Wages	37,251	4,656	4,656	4,773	4,916	5,063	5,228	5,228	5,411	5,614	5,838
Mechanic Fringes	10,444	1,306	1,306	1,338	1,378	1,420	1,466	1,466	1,517	1,574	1,637
Other Maint Wages	7,574	947	947	970	875	901	931	931	963	999	1,039

B. Budget Breakdown

	Year One 8 months-- 19/20	Average Cost Per Month Year One (2019/20)	Average Cost Per Month Year Two (2020/21)	Average Cost Per Month Year Three (2021/22)	Average Cost Per Month Year Four (2022/23)	Average Cost Per Month Year Five (2023/24)	Average Cost Per Month Year Six (June 2024)	Average Cost Per Month Year Six (7.2024/25)	Average Cost Per Month Year Seven (2025/26)	Average Cost Per Month Year Eight (2026/27)	Average Cost Per Month Year Nine (2027/28)
Other Maint Fringes	1,371	171	171	176	200	206	213	213	220	228	237
Other Wages	0	0	0	0	0	0	0	0	0	0	0
Other Fringes	0	0	0	0	0	0	0	0	0	0	0
Hiring/Training Expenses	1,196	149	149	153	158	163	168	168	174	180	187
Safety Expenses	2,312	289	289	296	305	314	325	325	336	348	362
Building Rentals	0	0	0	0	0	0	0	0	0	0	0
Janitorial	4,577	572	572	586	604	622	642	642	665	690	717
Utilities	12,445	1,556	1,556	1,595	1,738	1,791	1,849	1,849	1,913	1,985	2,065
Telephone	7,294	912	912	935	963	992	1,024	1,024	1,060	1,099	1,143
Office Supplies	6,599	825	825	845	871	897	926	926	958	994	1,034
Insurance - Liability/Property	1,592	199	199	204	210	216	223	***1,245***	1,289	1,337	1,391
Insurance - Collision/Comp	42,112	5,264	5,264	5,396	5,557	5,724	5,910	***32,940***	34,093	35,371	36,786
Worker's Comp (Admin/Dispatch)	8,672	1,084	1,084	1,111	1,144	1,179	1,217	1,217	1,260	1,307	1,359
Insurance Fire & Casualty	460	58	58	59	61	63	65	65	67	69	72
Performance Bond	1,907	238	238	244	252	259	268	268	277	287	299
General & Administrative Support											
Senior Management	18,302	2,288	2,288	2,345	2,415	2,488	2,569	2,569	2,658	2,758	2,868
Accounting	4,840	605	605	620	639	658	679	679	703	729	759
Human Resources & Payroll	3,234	404	404	414	427	440	454	454	470	487	507
Training	2,704	338	338	346	357	368	380	380	393	408	424
Technical Services Support	2,971	371	371	381	392	404	417	417	432	448	466
Business Development Mgt	2,604	325	325	334	344	354	365	365	378	392	408
Corporate Support/Clerical	7,073	884	884	906	933	961	993	993	1,027	1,066	1,109
Non-Revenue Vehicle Expense	0	0	0	0	0	0	0	0	0	0	0
Other Expense	954	119	119	122	126	130	134	134	139	144	149
Margin - Fixed Rate	13,284	1,661	1,661	1,702	1,753	1,806	1,864	1,864	1,930	2,002	2,082
Other:											
Uniforms	2,689	336	336	345	355	366	377	377	391	405	421
Employee Welfare	4,005	501	501	513	529	544	562	562	582	604	628
Travel/Conferences	5,840	730	730	748	771	794	820	820	848	880	915
Employee Incentive Program	8,157	1,020	1,020	1,045	1,076	1,109	1,145	1,145	1,185	1,229	1,278
Office Equip Capitalization	1,039	130	130	133	137	141	146	146	151	157	163
Lift Maintenance Contract	0	0	0	0	0	0	0	0	0	0	0
Property & Use Taxes	420	52	52	54	55	57	59	59	61	63	66
Environmental Fees	0	0	0	0	0	0	0	0	0	0	0
Shop Equipment Capitalization	0	0	0	0	0	0	0	0	0	0	0
Start-Up Costs	0	0	0	0	0	0	0	0	0	0	0
TOTAL:	**509,431**	**63,679**	**63,679**	**65,271**	**67,219**	**69,236**	**71,486**	**99,538**	**103,022**	**106,885**	**111,160**

Offeror: Paratransit Services

Address: 4810 Auto Center Way, Ste. Z
Bremerton, WA 98367

Title: President/CEO

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Date: 1/7/2025

E-mail: jtw@paratransit.net

Signature: