

I. Proposal Form A

Proposal Form

A. Price Proposal		Year 1 (8mo)	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9
		FY 19/20	FY 20/21	FY 21/22	FY 22/23	FY 23/24	FY 24/25	FY 25/26	FY 26/27	FY 27/28
	Forecast	0.00%	0.00%	2.50%	3.00%	3.00%	3.25%	3.50%	3.75%	4.00%
Service Level		15,637	23,456	23,456	23,456	23,456	23,456	23,456	23,456	23,456
Vehicle Revenue Service Hours		Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%	Hours ±20%
Price Formula										
Fixed Hourly Rate		\$ 32,63	\$ 32,63	\$ 33,45	\$ 34,46	\$ 35,49	\$ 36,64	\$ 37,92	\$ 39,33	\$ 37,78
Fixed Monthly Rate		\$ 63,679	\$ 63,679	\$ 65,271	\$ 67,219	\$ 69,236	\$ 71,486	\$ 73,988	\$ 76,763	\$ 79,833
Calculation of Maximum Annual Cost										
Fixed Hourly Rate										
X Vehicle Revenue Hours		\$ 510,219.67	\$ 765,369.28	\$ 784,626.66	\$ 808,176.48	\$ 832,359.62	\$ 859,427.84	\$ 889,498.43	\$ 852,133.02	\$ 886,214.59
Fixed Monthly Rate										
X 12 Months		\$ 509,429.36	\$ 764,144.04	\$ 783,247.92	\$ 806,631.48	\$ 830,830.20	\$ 857,831.76	\$ 887,855.76	\$ 921,150.12	\$ 957,996.48
TOTAL MAXIMUM ANNUAL COST		\$ 1,019,649.03	\$ 1,529,513.32	\$ 1,567,874.58	\$ 1,614,807.96	\$ 1,663,189.82	\$ 1,717,259.60	\$ 1,777,354.19	\$ 1,773,283.14	\$ 1,844,211.07
Cost per Revenue Service Hour		\$ 65.21	\$ 65.21	\$ 66.84	\$ 68.84	\$ 70.91	\$ 73.21	\$ 75.77	\$ 75.60	\$ 78.62

The below items are excluded from the above-mentioned annual not to exceed amount.

- 1 Fuel costs will be reimbursed by COUNTY at CONTRACTOR's actual cost as set forth in the RFP section 3.16
- 2 Engine, transmission, or differential replacement or major overhaul, as directed by COUNTY, will be reimbursed by COUNTY at CONTRACTOR's actual cost as set forth in the RFP section 3.10
- 3 CONTRACTOR shall reimburse METS volunteers at the IRS mileage rate for all miles driven under the METS program. COUNTY will reimburse CONTRACTOR for the actual amount of all mileage reimbursements made to volunteers under this subsection.
- 4 COUNTY will reimburse CONTRACTOR for the actual cost of any meals provided to METS volunteers at the quarterly METS safety meeting.
- 5 COUNTY will reimburse CONTRACTOR for the actual cost of obtaining any additional liability or workers compensation insurance related to the METS program (beyond the insurance required under Section 6.19).
- 6 For technical transit planning requested by COUNTY under Section 3.01, CONTRACTOR shall be compensated at the "Fixed Hourly Rate" set forth in Proposal Form "A."
- 7 For mobility training as set forth in the RFP, CONTRACTOR shall be compensated at the "Fixed Hourly Rate" set forth in Proposal Form "A."
- 8 Costs and/or charges for relocation to a future facility are not covered under this Agreement and will not be reimbursed or otherwise paid by the COUNTY unless this Agreement is amended to provide for such payment.
- 9 If the COUNTY requires additional General Liability Insurance and/or Automobile Insurance liability insurance (beyond the insurance required under Section 6.19), COUNTY will reimburse CONTRACTOR for the incremental actual cost of obtaining such additional insurance.

Offeror: Paratransit Services

Phone: 360-377-7176

E-mail: itw@paratransit.net

Address: 4810 Auto Center Way, Ste. Z
Bremerton, WA 98367

Signature:

Date:

Title: President/CEO

I. Proposal Form A

B. Budget Breakdown

1. FIXED HOURLY RATE

Fixed Hourly Rate
Cost Elements Also Applies to
Special Services

Projected Forecast	0.00%	2.50%	3.00%	3.00%	3.25%	3.50%	3.75%	4.00%
Average Cost Per Hour Year One (2019/20)	20.03	20.53	21.15	21.78	22.49	23.28	24.15	25.12
Year One 8 months--19/20	25.801	1.65	1.74	1.79	1.85	1.92	1.59	1.66
inc	inc	inc	inc	inc	inc	inc	inc	inc
Driver Wages	7,975	0.51	0.54	0.55	0.57	0.59	0.49	0.51
Driver Health Insurance	30,179	1.93	2.04	2.10	2.17	2.24	1.87	1.94
Driver Life Insurance	7,662	0.49	0.52	0.53	0.55	0.57	0.47	0.49
Vehicle Maintenance Costs	2,189	0.14	0.14	0.15	0.15	0.16	0.13	0.14
Prev Maint Parts/Supplies	3,753	0.24	0.25	0.27	0.28	0.29	0.23	0.24
Vehicle Repair Parts/Supplies	1,720	0.11	0.11	0.12	0.12	0.12	0.11	0.11
Tires	2,189	0.14	0.14	0.15	0.15	0.16	0.13	0.14
Outside Repairs	60,984	3.90	4.12	4.24	4.38	4.54	3.78	3.93
Radio System Maint	11,571	0.74	0.78	0.81	0.83	0.86	0.71	0.74
Vehicle Cleaning	43,002	2.75	2.92	3.00	3.10	3.21	2.66	2.77
Licenses & Permits (GPPV)								
Other Driver Fringes								
Margin - Variable Rate								
Driver Workers Comp								
TOTAL:	510,218	32.63	34.46	35.49	36.64	37.92	36.33	37.78

Proposal Form A

B. Budget Breakdown
2. FIXED MONTHLY RATE

Fixed Monthly Rate
Cost Elements

Projected Forecast	0.00%	2.50%	3.00%	3.00%	3.25%	3.50%	3.75%	4.00%
Average Cost Per Month Year One (2019/20)	6,174	6,328	6,518	6,713	6,932	7,174	7,443	7,741
Year One 8 months--19/20	12,637	1,580	1,668	1,718	1,773	1,836	1,904	1,981
inc	inc	inc	inc	inc	inc	inc	inc	inc
Project Manager Salary	57,426	7,178	7,578	7,806	8,059	8,342	8,654	9,001
Project Manager Fringes	17,749	2,219	2,342	2,413	2,491	2,578	2,675	2,782
Dispatch/Info. Staff Wages	67,357	8,420	8,889	9,156	9,453	9,784	10,151	10,557
Dispatch/Info. Staff Fringes	19,598	2,450	2,586	2,664	2,750	2,847	2,953	3,072
Clerical Staff Wages	48,819	6,102	6,443	6,636	6,852	7,091	7,357	7,652
Clerical Staff Fringes	12,533	1,567	1,654	1,704	1,759	1,821	1,889	1,964
Maint Supervisor Salary	37,251	4,656	4,916	5,063	5,228	5,411	5,614	5,838
Maint Supervisor Fringes	10,444	1,306	1,378	1,420	1,466	1,517	1,574	1,637
Mechanic Wages	7,574	947	875	901	931	963	999	1,039
Mechanic Fringes								
Other Maint Wages								

Budget Breakdown

Year One 8 months--19/20	Average Cost Per Month (2019/20)	Average Cost Per Month (2020/21)	Average Cost Per Month (2021/22)	Average Cost Per Month (2022/23)	Average Cost Per Month (2023/24)	Average Cost Per Month (2024/25)	Average Cost Per Month (2025/26)	Average Cost Per Month (2026/27)	Average Cost Per Month (2027/28)
Other Maint Fringes	1,371	171	171	176	200	213	220	228	237
Other Wages	0	0	0	0	0	0	0	0	0
Other Fringes	0	0	0	0	0	0	0	0	0
Hiring/Training Expenses	1,196	149	149	153	158	168	174	180	187
Safety Expenses	2,312	289	289	296	305	325	336	348	362
Building Rentals	0	0	0	0	0	0	0	0	0
Janitorial	4,577	572	572	586	604	642	665	690	717
Utilities	12,445	1,556	1,556	1,595	1,738	1,849	1,913	1,985	2,065
Telephone	7,294	912	912	935	963	1,024	1,060	1,099	1,143
Office Supplies	6,599	825	825	845	871	926	958	994	1,034
Insurance - Liability/Property	1,592	199	199	204	210	223	231	240	250
Insurance - Collision/Comp	42,112	5,264	5,264	5,396	5,557	5,910	6,117	6,346	6,600
Worker's Comp (Admin/Dispatch)	8,672	1,084	1,084	1,111	1,144	1,217	1,260	1,307	1,359
Insurance Fire & Casualty	460	58	58	59	61	65	67	69	72
Performance Bond	1,907	238	238	244	252	268	277	287	299
General & Administrative Support									
Senior Management	18,302	2,288	2,288	2,345	2,415	2,569	2,658	2,758	2,868
Accounting	4,840	605	605	620	639	679	703	729	759
Human Resources & Payroll	3,234	404	404	414	427	454	470	487	507
Training	2,704	338	338	346	357	380	393	408	424
Technical Services Support	2,971	371	371	381	392	404	432	448	466
Business Development Mgt	2,604	325	325	334	344	365	378	392	408
Corporate Support/Clerical	7,073	884	884	906	933	993	1,027	1,066	1,109
Non-Revenue Vehicle Expense	0	0	0	0	0	0	0	0	0
Other Expense	954	119	119	122	126	134	139	144	149
Margin - Fixed Rate	13,284	1,661	1,661	1,702	1,753	1,864	1,930	2,002	2,082
Other:									
Uniforms	2,689	336	336	345	355	377	391	405	421
Employee Welfare	4,005	501	501	513	529	562	582	604	628
Travel/Conferences	5,840	730	730	748	771	820	848	880	915
Employee Incentive Program	8,157	1,020	1,020	1,045	1,076	1,145	1,185	1,229	1,278
Office Equip Capitalization	1,039	130	130	133	137	146	151	157	163
Lift Maintenance Contract	0	0	0	0	0	0	0	0	0
Property & Use Taxes	420	52	52	54	55	59	61	63	66
Environmental Fees	0	0	0	0	0	0	0	0	0
Shop Equipment Capitalization	0	0	0	0	0	0	0	0	0
Start-Up Costs	0	0	0	0	0	0	0	0	0
TOTAL:	509,431	63,679	63,679	65,271	67,219	71,486	73,988	76,763	79,833

Offeror: Paratransit Services

Address: 4810 Auto Center Way, Ste. Z

Title: President/CEO

Phone: 360-377-7176

Bremerton, WA 98367

Date:

8/22/2019

E-mail: jtw@paratransit.net

Signature: